



NYSEG
Energy Saver Program

Energy Efficiency Proposal

Presented to:

**TOWN OF NORTH SALEM SALT
SHED**
WARREN LUCAS (Other)
Town Of North Salem
250 June rd
North Salem, NY 10560-1204
914-669-5110
Wlucas@northsalemny.org

Presented by:

Robert Juras
Energy Service Representative
LIME ENERGY SERVICES CO.
31A Elk Terminal
Buffalo, NY 14204
845-332-8881
ROBERT.JURAS@LIME-
ENERGY.COM



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Accept this proposal today to join
37,836 businesses that have
already upgraded and started to
save on their bottom line!



Proposed Activity Report

NYSEG



Doing Business As: TOWN OF NORTH SALEM SALT
SHED

Contact: WARREN LUCAS

Company: Town Of North Salem

Title: Other

Account#: 10014090236

Address: 250 June rd

North Salem, NY, 10560-1204

Phone: 914-669-5110

EMail: Wmucas@northsalemny.org

Tracking Number: RN16-077739.1

Assessment Date: 3/11/2019

ESR: Robert Juras

ESR Phone: 845-332-8881

Email: ROBERT.JURAS@LIME-
ENERGY.COM

Notices:

Line	Building Area	Misc. Location Info	Proposed Action		Annual Op Hours	Item Qty
1	Salt shed	Salt shed	Retrofit Lighting	A 400w Metal Halide Fixture New LED VAPORTITE HIBAY, 17,580 LUMEN	5,475	12
2	Salt shed	Salt shed	Retrofit Lighting	Lift Required for installation Boom Lift Rental 2 Day	3,750	1
3	Salt shed	Salt shed	Retrofit Lighting	Lift Required for installation Lift Delivery	3,750	1
Total Item Quantity						14

NYSEG and RG&E Small Business Energy Efficiency Programs, Managed by Lime Energy Services Co.
31A Elk Terminal, Buffalo, NY 14204 Toll Free: 877-359-9814 Fax: 877-793-0572



Business Information

Doing Business As: TOWN OF NORTH SALEM SALT SHED

Contact: WARREN LUCAS

Title: Other

Company: Town Of North Salem

Account#: 10014090236

Address: 250 June rd

North Salem, NY, 10560-1204

Phone: 914-669-5110

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Your Estimated Current and Future Lighting Costs - Annually

Estimated Current
Lighting Costs

\$3,943.73

Estimated Future
Lighting Costs

\$1,171.02

We estimate that you could **save \$2,772.71**
a year by participating in the program!

That is a **70% savings!**
and **\$13,864** over the next 5 years!

Our savings estimates are based on an average of approximately 72 operating hours per week.

Program Costs and Your Contribution

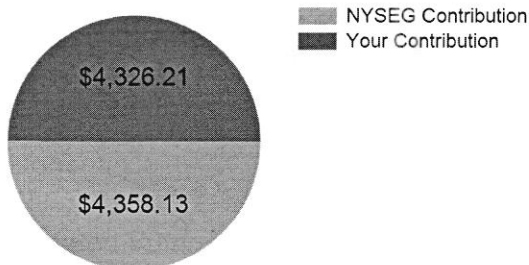
Up to 70% NYSEG Contribution

Your Total Payment **\$4,326.21**

Estimated Payback: **18.7**

Simple Return on Investment: **64%**

Your Estimated Annual Carbon Emissions Reduction: 21,155 lbs



Total Project Cost: **\$8,684.34**

NYSEG Contribution: **\$4,358.13**

Your Contribution: **\$4,326.21**

In addition to being good for business, energy efficiency is good for our community and good for the environment.

**These recommendations are based on estimates which are approximate and may not represent actual savings. Estimated savings can vary depending on operational conditions and climate. No warranty, expressed or implied, is made by these recommendations, including but not limited to any warranty of merchantability or fitness for any particular use or application.*

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Payment Options

Option 1: Lump Sum Payment

Est. Investment Payback *	19
Est. 1st year return on investment	64%
Deposit (0%)	\$0.00
Total Payment	\$4,326.21

*Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Option 2: Extended Payment - 12 Payments

12 Month Extended Payment *	\$360.52 per month
Deposit (0%)	\$0.00
Total Payment	\$4,326.24
Monthly Cash Flow	(\$129.47)

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$360.52** per month beginning 30 days after completion of the Work.

Option 3: Extended Payment - 24 Payments

24 Month Extended Payment*	\$180.26 per month
Deposit (0%)	\$0.00
Total Payment	\$4,326.24
Monthly Cash Flow	\$50.79

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$180.26** per month beginning 30 days after completion of the Work.

Option 4: DLL Financing Options

Term	36 Months	48 Months
Monthly Savings	\$231.05	\$231.05
Monthly Payment	\$120.17	\$90.13
Monthly Cash Flow	\$110.88	\$140.92

Payment plans are offered by DLL Financial Solutions (the "Lender"). Participating Customer must qualify separately.

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Small Business Direct Install Program Customer Authorization Form



Doing Business As: TOWN OF NORTH SALEM SALT
SHED

Contact: WARREN LUCAS

Title: Other

Company: Town Of North Salem

Account#: 10014090236

Address: 250 June rd

North Salem, NY, 10560-1204

Phone: 914-669-5110

Email: Wlucas@northsalemny.org

Tracking Number: RN16-077739.1
Assessment Date: 3/11/2019

I, **WARREN LUCAS** (Contact Name),
a representative of **Town Of North Salem** (Customer) am duly authorized to sign this Customer Authorization Form on behalf
of Customer.

Customer hereby authorizes "Lime Energy Services Co." (Lime Energy) – Program Manager and its "Contractor" to perform the following work (the "Work"): Replace and/or retrofit certain lighting and/or refrigeration equipment with the new, energy efficient lighting and/or refrigeration equipment at the Service Address set forth above and specified on the Energy Savings Opportunities Report (attached hereto) prepared by Lime Energy for Customer's Facility. Customer acknowledges that Contractor has been authorized by the New York State Electric & Gas and Rochester Gas and Electric Corporations ("NYSEG and RG&E" or "Utility") to contact Customer only with regard to performing the Work, and that any other services, installations, improvements or equipment provided to Customer by Contractor have not been authorized by NYSEG and RG&E, and NYSEG and RG&E assume no responsibility therefore.

Customer hereby agrees that NYSEG and RG&E make no warranty, expressed or implied, with respect to the Work, including without limitation the implied warranties of merchantability and fitness for a particular purpose. Customer hereby agrees to hold harmless NYSEG and RG&E, its officers, directors, and employees, from and against any and all liability, damages, losses, claims, demands, actions, costs, including attorneys' fees and expenses, and all court or arbitration or other dispute resolution costs, or any of them, resulting from arising out of, or in any way directly connected with Work performed by Contractor. Customer hereby agrees to hold the Contractor solely responsible for any and all claims, losses, liabilities, damages and expenses, including attorneys' fees and costs, which Customer may incur as a result of the Work.

Customer acknowledges that connected load at Customer's Facility may increase if the Work involves replacing burned out or missing lamps.

Customer understands that any materials removed (i.e. old ballast, lamps, and motors) will be taken by the installation contractor and staged for pickup and disposal by a licensed hazardous disposal contractor. Customer understands that Utility may inspect and verify that the Work was performed, and hereby permits NYSEG and RG&E reasonable access to Customer's Facility for such purpose. Customer also understands that they may be contacted regarding program evaluation and agrees to cooperate in providing needed information for the purpose of evaluation.

Customer acknowledges that certain data made available through the Energy Savings Opportunities Report may be used for the purpose of evaluating the program and analyzing energy related assets and consumption data at the Service Address set forth above and Customer consents to use of this data for the purpose of this program, and in providing Customer additional information as may be related to other energy efficiency or demand response programs or opportunities. The data will be used only for this purpose and confidentiality will be strictly protected.

Lime Energy will assess a "returned check charge" on any payment returned by the bank due to non-sufficient funds. The amount now due would be the previous amount owed plus a NSF charge of \$50.00. An immediate remittance of payment will be needed for the non-sufficient funds by cashier's check, money order or credit card including the NSF charge before any further work is performed.

Customer and Lime Energy acknowledge and agree that if Customer elects the DLL Financing Option, Customer Shall be responsible for all payments to Lender in accordance with the Financing Agreement between Customer and Lender.

By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Customer Authorization executed within 45 days of 1/14/2020.

Signature

NYSEG and RG&E Small Business Energy Efficiency Programs, Managed by Lime Energy Services Co.
31A Elk Terminal, Buffalo, NY 14204 Toll Free: 877-359-9814 Fax: 877-793-0572

Date:	3/11/2019	Project Number:	RN16-077739.1
Participating Business Name:	TOWN OF NORTH SALEM SALT SHED	Contact Info:	WARREN LUCAS Other
Facility Name:	TOWN OF NORTH SALEM SALT SHED	Facility Address:	250 June rd North Salem, NY, 10560- 1204
EMAIL Address (required):	Wlucas@northsalemny.org	Billing Address:	North Salem, NY, 10560
Phone Number (required):	914-669-5110		

Thank you for allowing Lime Energy Services Co. ("Lime") to assist you with your energy efficiency project. We want to make the process paying invoices of making payments under your payment plan as easy as possible for each customer. We offer multiple ways to pay.

DEPOSIT: If a deposit was required by your Program Agreement or Energy Savings Agreement, you will pay a deposit at the time you sign your Program Agreement or Energy Savings Agreement. This deposit amount will be deducted from the total cost of the work. This Payment Authorization Form will apply to any other amounts owed under your Program Agreement or Energy Savings Agreement.

MAKING PAYMENTS: You have a number of ways to make your payments to Lime. These payment methods will depend upon the billing option that you chose in your Program Agreement or Energy Savings Agreement. Your selection will be shown on your Project Completion Form.

LUMP SUM PAYMENTS: If you elected to pay Lime in a lump sum, you have a number of ways of making your payment. You will be invoiced by Lime for the amount due. Payments can be made using:

- *A Paper Check:* Mail your check to the following address and include your Project Number in the memo line.
Lime Accounts Receivable Department
100 Mulberry Street, 4 Gateway Center, 4th Floor
Newark, NJ 07102
- *Lime's Online Payment Portal:* You can set up a payment by credit or debit card, or an ACH transfer from your bank account using Lime's Payment Portal, available at www.paylime.com.
- *Lime's Payment by Phone Service:* You can call Lime to set up a payment by credit or debit card, or an ACH transfer from your bank account. To make payment arrangements by phone, please call 1-833-PAY-LIME or (1-833-729-5463) during normal customer service hours (9:00 a.m. ET to 5:00 p.m. ET, each business day).

PAYMENT PLANS: If you elected to pay Lime under a payment plan, the terms of that payment plan are contained in your Program Agreement or Energy Savings Agreement. The payment plan you selected will be shown on the Project Completion Form. You are responsible for making all payments under the Program Agreement or Energy Savings Agreement. If you use the Lime Payment Portal, invoices may be posted in the Portal. Lime will not separately invoice you for each payment under your payment plan. To make your payments under the payment plan you should use:

- *Lime's Online Payment Portal:* Visit Lime's Payment Portal at www.paylime.com. Through the portal, you can set up one time or recurring payments from your bank account. You can also set up one time or recurring payments from your credit or debit card.
- *Lime's Payment by Phone Service:* You can call Lime to set up a payment by credit or debit card, or an ACH transfer from your bank account. To make payment arrangements by phone, please call 1-833-PAY-LIME or (1-833-729-5463) during normal customer service hours (9:00 a.m. ET to 5:00 p.m. ET, each business day).
- *Late or Missed Payment:* If a payment under a payment plan is more than 15 days past due, on day 16, Lime may terminate your payment plan, and will invoice you immediately for the Lump Sum amount shown in your AGREEMENTS (as defined below). The Lump Sum amount, less any amounts you previously paid, will be due as set forth in the terms applicable to Lump Sum payments in the Program Agreement or Energy Savings Agreement.
- *Ongoing Late or Missed Payments:* If you fail to make three payments by the date that they are due, Lime may terminate your payment plan, and will invoice you immediately for the Lump Sum amount shown in your AGREEMENTS. The Lump Sum amount, less any amounts you previously paid, will be due as set forth in the terms applicable to Lump Sum payments in the Program Agreement or Energy Savings Agreement.

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TOWN OF NORTH SALEM

Delancey Hall
266 Titicus Road
North Salem, N.Y. 10560

Office of the Town Clerk
Maria C. Hlushko

**RESOLUTION #50-20
TO AUTHORIZE SUPERVISOR TO SIGN AGREEMENT
LIME ENERGY SERVICES CO.**

Motion made by Supervisor Lucas
Seconded by Councilman Golisano

RESOLVED, that the Town Board of the Town of North Salem hereby authorizes the Supervisor to sign an agreement with Lime Energy Services Co. on behalf of the NYSEG Energy Saver Program to retrofit lighting at the Town of North Salem Salt Shed, 250 June Road, at a cost of four thousand three hundred twenty-six dollars and twenty-one cents (\$4,326.21).

Supervisor Lucas - Aye
Councilman Aronchick - Aye
Councilman Golisano - Aye
Councilman Kamenstein - Aye

Resolution Adopted.

I, Maria C. Hlushko, Town Clerk of the Town of North Salem, County of Westchester, State of New York, do certify that the above is a true and exact copy of a Resolution adopted by the Town Board of said Town at a meeting held on January 14, 2020.



Maria C. Hlushko

Maria C. Hlushko, Town Clerk