



Central Hudson Small Business Direct Install Lighting Program

Energy Efficiency Proposal

Presented to:

VILLAGE OF RHINEBECK

Gary Bassett (Mayor)
Village Of Rhinebeck
Mill St Pond

Rhinebeck, NY 12572-0000
845-876-7015

Mayorbassett@villageofrhinebeckny.gov

Presented by:

David Andrick

Energy Service Representative
LIME ENERGY SERVICES CO.

123 Rombout Ave
Beacon, NY 12508
845-702-1284

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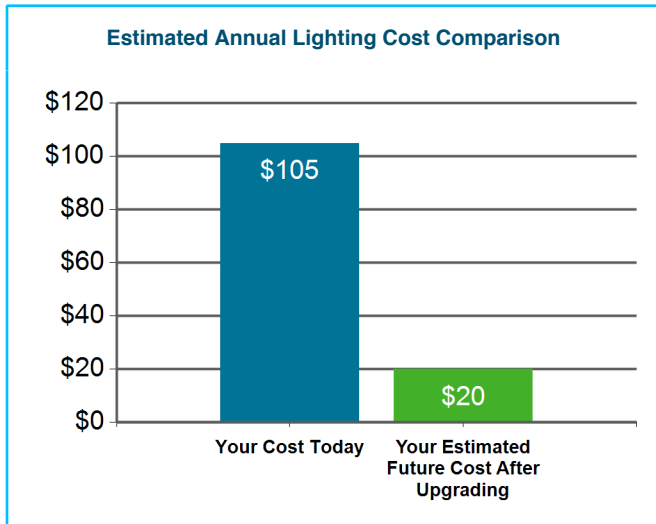
Accept this proposal today to join over **2,900** businesses that have already upgraded and started to save on their bottom line!

Summary

Your business could spend up to **\$85** less on energy per year if you take advantage of our energy efficiency upgrades with similar current conditions.

VALUE ADDED BENEFITS	
✓ Reduce	Maintenance Costs
✓ Enhance	Employee Productivity
✓ Increase	Customer Comfort to Improve Sales
✓ Improve	Workplace Safety and Reduce Potential Hazards

EST. INCOME EXPECTED FROM YOUR ENERGY EFFICIENCY INVESTMENT*	
\$ Savings after 1 Month.....	\$7.08
\$ Savings after 1 Year.....	\$84.99
\$ Savings after 5 Years.....	\$424.95



Total Upgrade Cost	\$994.20
Utility Incentive (13%)	\$133.56
Your Cost (87%)	\$860.64
Est. Annual Savings*	\$84.99/yr
Est. 1st Yr Return on Investment	10%

*Estimated savings in dollars is based on a rate of \$0.140 per kWh applied to projected kWh savings amounts. See Scope of Work for a detailed breakdown of kWh energy savings.

Payment Options

Option 1: Lump Sum Payment - Best Option!

Est. 1st year return on investment	12%
Deposit (0%)	\$0.00
Total Payment	\$769.38

10.60% discount of **\$91.26** if you pay upgrade in full after completion

Option 2: Extended Payment - 12 Payments

12 Month Extended Payment *	\$71.72 per month
Deposit (0%)	\$0.00
Total Payment	\$860.64
Monthly Cash Flow	(\$63.89)

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$71.72** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Option 3: Extended Payment - 24 Payments

24 Month Extended Payment*	\$35.86 per month
Deposit (0%)	\$0.00
Total Payment	\$860.64
Monthly Cash Flow	(\$28.03)

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$35.86** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Scope of Work

Building: VILLAGE OF RHINEBECK		Existing Fixture		Proposed Fixture		Est. Energy Savings
Line	Location	Existing Type	Qty	Proposed Type	Qty	by Line Item
1	Floor 1: Legion , flag area	A 70w Metal Halide Fixture	2	will be replaced with a New LED 18W Flood	2	Watts: 139 Est. Hours: 4,380 kWh:607

Total Purchase Price.	\$994.20
Project Incentive Central Hudsons project incentive paid directly to Lime Energy.	\$133.56
Customer Price Balance to be paid by Participating Customer directly to Company	\$860.64
Annual Total Est. kW Savings *	0.000
Annual Total Est. kWh Savings **	607

* 1000 Watts = 1 kW

** Est kWh Savings = Est. kW Savings x Est. Hours of Operation.

The energy savings estimated in this proposal is not guaranteed. The lighting energy savings in this proposal are an estimate based upon the lighting hours of use in each location, which are obtained by the Energy Advisor based upon on-site observations and interviews with the Customer, as well as the wattage reduction between the existing and proposed measures outlined in the scope of work. Any changes in lighting hours of use, equipment, abnormal weather conditions, or other external factors can impact your energy consumption.

Delivery Plan

Your Energy Savings - Simplified

By participating in this program your business has the opportunity to save energy and improve your bottom line. The Small Business Direct Install Lighting demonstrates Central Hudson's commitment to affordable and broad reaching solutions that simplify energy efficiency decisions for all customers. Our team's goal is to ensure the process of saving energy is as easy as 1-2-3.

1. Preparation

Once the participation agreement is complete, your project is setup and equipment is ordered. Based on the availability of the new equipment and the size of your project, orders typically arrive within 4-6 weeks.

2. Installation

Once the material arrives, your local installation contractor will call and schedule a convenient installation date. The day prior to your scheduled installation appointment, the installation contractor will contact you to confirm the appointment. On installation day, the contractor will review the scope of work and safety requirements with you, and proceed to perform the installation with as minimal an impact as possible to your operations.

3. Completion

Upon completion of the work, the Contractor will request a signed Project Completion Form to validate that the project was completed per the participation agreement and that you are completely satisfied.

Support and Warranty

We are here to help every step of the way. To check in on the status of your project or request equipment warranty support, please call the Small Business Direct Install Lighting Team anytime at:

845-632-6722

The Small Business Direct Install Lighting team is committed to 100% customer satisfaction. We will send you a satisfaction survey to collect information on your overall experience. We are always seeking to improve the program and your feedback is very important to us.

Thank you for your participation in the program and for your commitment to saving energy!

Participation Agreement

Business Name:	VILLAGE OF RHINEBECK
Billing Address:	76 E Market st Rhinebeck NY 12572-1606
Central Hudson Customer Name:	Village Of Rhinebeck
Facility Address:	Mill St Pond, Rhinebeck, NY, 12572-0000
Phone: 845-876-7015	Fax: (845) 876-7015
E-Mail Address:	Mayorbassett@villageofrhinebeckny.gov
Lime Energy Project Number:	CH24201.3

PARTICIPATING CUSTOMER

Signature:

Date:

Print Name:

Title:

This Participation Agreement constitutes a contract between the individual or entity listed below in the box labelled Participating Customer (the Participating Customer and Lime Energy Services Co. (the "Company"), Party and together the Parties By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Participation Agreement executed within 45 days.

The Participating Customer authorizes that the hours provided above are accurate for the establishment that this proposal was created for. A Third-Party Evaluator may contact the Participating Customer to verify the provided hours of operation. If it is found that the hours differ, it may impact the incentive given for the project by Central Hudson.

SUMMARY OF PROPOSAL PURCHASE PRICE

Final Purchase Price	\$994.20
Project Incentive Central Hudson project incentive paid directly to Lime Energy.	\$133.56
Customer Deposits	\$0.00
Customer Balance	\$860.64

PAYMENT TERMS

Number of Months	
Monthly Payment Amount	\$769.38
Discounted Customer Price	\$769.38

LIME ENERGY SERVICES CO.

Name: David Andrick

Title: Energy Service Representative

Address: 123 Rombout Ave Beacon, NY 12508

Telephone/Fax: (845)702-1284 / (845) 625-1532

Email: David.Andrick@Lime-Energy.com

The Participating Customer pays its cost contribution to Lime Energy Services Co. ("Company") by (check one):



Lump Sum Payment. Initial Payment of \$0.00 upon signing this Participation Agreement, with the remaining balance of \$769.38 paid upon completion of the Work. This remaining balance includes the 10.60% discount.



12 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twelve (12) monthly payments of \$71.72 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.



24 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twenty-four (24) monthly payments of \$35.86 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

CERTIFICATION STATEMENT Participating Customer certifies that the information provided in this Participation Agreement is true and accurate and that they are financially responsible for payment of the Central Hudson bill for the Central Hudson Customer Name and Facility Address referenced above. Participating Customer further certifies that the Measures described in this Participation Agreement have or will be installed in the Premises owned by the Participating Customer and the equipment installed will not be removed and resold. The Measures together with all proceeds of the purchase price (as defined in the Extended Payment Terms and Conditions) will be used for commercial and not for consumer household or family purposes. If the Participating Customer does not own the Premises, Participating Customer hereby represents and warrants that it has obtained all necessary consents and authorizations for the Work, including, without limitation, consent from the owner of the Premises. Participating Customer shall solely be liable for the Work done at the Premises, whether or not owned by Participating Customer, and the Company shall look solely to Participating Customer and not the owner of the Premises, for performance of Participating Customer's obligations hereunder. Participating Customer acknowledges that the rights in this Participation Agreement shall be binding upon Participating Customer's successors and permitted assigns. Participating Customer agrees to incorporate this Participation Agreement by reference in leases, sales contracts, or other similar documents relating to the end use and ownership of the Premises.