



Central Hudson Small Business Direct Install Lighting Program

Energy Efficiency Proposal

Presented to:

VILLAGE OF RHINEBECK

Gary Bassett (Mayor)
Village Of Rhinebeck
54 Astor DR-Sewage Plant

Rhinebeck, NY 12572-0000
845-876-7015

Mayorbassett@villageofrhinebeckny.gov

Presented by:

David Andrick

Energy Service Representative
LIME ENERGY SERVICES CO.

123 Rombout Ave
Beacon, NY 12508
845-702-1284

David.Andrick@Lime-Energy.com



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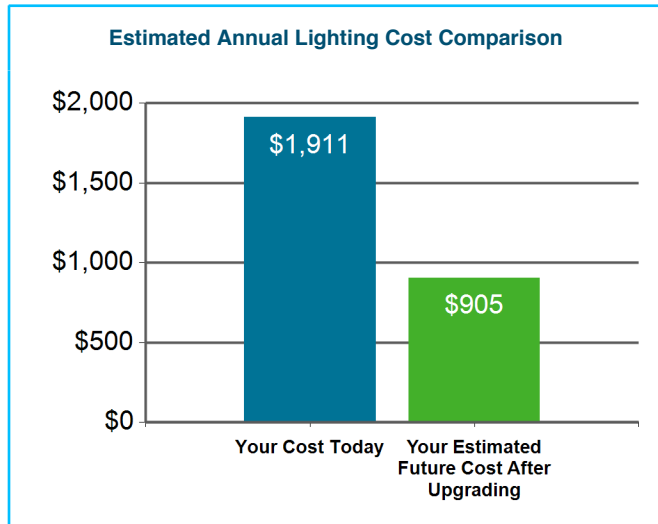
Accept this proposal today to join over **3,098** businesses that have already upgraded and started to save on their bottom line!

Summary

Your business could spend up to **\$1,006** less on energy per year if you take advantage of our energy efficiency upgrades with similar current conditions.

| VALUE ADDED BENEFITS | |
|----------------------|---|
| ✓ Reduce | Maintenance Costs |
| ✓ Enhance | Employee Productivity |
| ✓ Increase | Customer Comfort to Improve Sales |
| ✓ Improve | Workplace Safety and Reduce Potential Hazards |

| EST. INCOME EXPECTED FROM YOUR ENERGY EFFICIENCY INVESTMENT* | |
|--|-------------------|
| \$ Savings after 1 Month..... | \$83.86 |
| \$ Savings after 1 Year..... | \$1,006.36 |
| \$ Savings after 5 Years..... | \$5,031.80 |



| | |
|----------------------------------|---------------|
| Total Upgrade Cost | \$5,787.90 |
| Utility Incentive (27%) | \$1,581.42 |
| Your Cost (73%) | \$4,206.48 |
| Est. Annual Savings* | \$1,006.36/yr |
| Est. 1st Yr Return on Investment | 24% |

*Estimated savings in dollars is based on a rate of \$0.140 per kWh applied to projected kWh savings amounts. See Scope of Work for a detailed breakdown of kWh energy savings.

Payment Options

Option 1: Lump Sum Payment - Best Option!

| | |
|------------------------------------|------------|
| Est. Investment Payback * | 40 |
| Est. 1st year return on investment | 30% |
| Deposit (0%) | \$0.00 |
| Total Payment | \$3,760.36 |

10.61% discount of **\$446.12** if you pay upgrade in full after completion

*Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Option 2: Extended Payment - 12 Payments

| | |
|-----------------------------|--------------------|
| 12 Month Extended Payment * | \$350.54 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$4,206.48 |
| Monthly Cash Flow | (\$255.96) |

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$350.54** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Option 3: Extended Payment - 24 Payments

| | |
|----------------------------|--------------------|
| 24 Month Extended Payment* | \$175.27 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$4,206.48 |
| Monthly Cash Flow | (\$80.69) |

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$175.27** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Scope of Work

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-----------------------|---|-----|--|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 1 | Floor 1: Lab, ofc. | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 3 | No Retrofit | 3 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 2 | Floor 1: Brkrm | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | No Retrofit | 2 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 3 | Floor 1: Gen. Rm | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | No Retrofit | 2 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 4 | Floor 1: Restroom | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | No Retrofit | 2 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 5 | Floor 1: Garage | A 175w Mercury Vapor Fixture | 4 | will be replaced with a new 50 watt LED Barn Light | 4 | Watts: 558 Est. Hours: 4,380 kWh:2,444 |
| 6 | Floor 1: Garage | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 3 | No Retrofit | 3 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 7 | Floor 1: Roll off bay | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 4 | No Retrofit | 4 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 8 | Floor 1: 2fl | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 4 | No Retrofit | 4 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 9 | Floor 1: Shop | A 1x8, 4-Lamp T8 NP Fluorescent Fixture | 1 | No Retrofit | 1 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 10 | Floor 1: Exterior | A 250w High Pressure Sodium Fixture | 5 | will be replaced with a New LED 60W Wall Pack, 5000k, Carbon Bronze 120V Photocell | 5 | Watts: 1,057 Est. Hours: 4,380 kWh:4,632 |

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-------------------------------|---|-----|---|-----|---|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 10 | Floor 1: Exterior | Ref - Line Item 10 | 5 | Integrated Fixture Sensor - Photocell | 5 | Watts: 0 Est. Hours: 0 kWh:0 |
| 11 | Floor 1: Green house interior | A 1x8, 4-Lamp T8 NP Fluorescent Fixture | 8 | No Retrofit | 8 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 12 | Floor 1: Green house interior | A 120w Incandescent Fixture | 2 | No Retrofit | 2 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 13 | Floor 1: Green house interior | An Exit Sign Containing (2) 15w Incandescents with Battery Backup | 1 | will be Replaced with a New Universal LED Exit Sign with Battery Backup | 1 | Watts: 13 Est. Hours: 8,760 kWh:112 |
| 14 | Floor 1: Green house interior | A 1x8, 4-Lamp T8 NP Fluorescent Fixture | 3 | No Retrofit | 3 | Watts: 0 Est. Hours: 3,129 kWh:0 |
| 15 | Floor 1: Screw house | A 100w Incandescent Fixture | 1 | No Retrofit | 1 | Watts: 0 Est. Hours: 3,129 kWh:0 |

| | |
|---|-------------------|
| Total Purchase Price. | \$5,787.90 |
| Project Incentive Central Hudsons project incentive paid directly to Lime Energy. | \$1,581.42 |
| Customer Price Balance to be paid by Participating Customer directly to Company | \$4,206.48 |
| Annual Total Est. kW Savings * | 0.028 |
| Annual Total Est. kWh Savings ** | 7,188 |

* 1000 Watts = 1 kW

** Est kWh Savings = Est. kW Savings x Est. Hours of Operation.

The energy savings estimated in this proposal is not guaranteed. The lighting energy savings in this proposal are an estimate based upon the lighting hours of use in each location, which are obtained by the Energy Advisor based upon on-site observations and interviews with the Customer, as well as the wattage reduction between the existing and proposed measures outlined in the scope of work. Any changes in lighting hours of use, equipment, abnormal weather conditions, or other external factors can impact your energy consumption.

Delivery Plan

Your Energy Savings - Simplified

By participating in this program your business has the opportunity to save energy and improve your bottom line. The Small Business Direct Install Lighting demonstrates Central Hudson's commitment to affordable and broad reaching solutions that simplify energy efficiency decisions for all customers. Our team's goal is to ensure the process of saving energy is as easy as 1-2-3.

1. Preparation

Once the participation agreement is complete, your project is setup and equipment is ordered. Based on the availability of the new equipment and the size of your project, orders typically arrive within 4-6 weeks.

2. Installation

Once the material arrives, your local installation contractor will call and schedule a convenient installation date. The day prior to your scheduled installation appointment, the installation contractor will contact you to confirm the appointment. On installation day, the contractor will review the scope of work and safety requirements with you, and proceed to perform the installation with as minimal an impact as possible to your operations.

3. Completion

Upon completion of the work, the Contractor will request a signed Project Completion Form to validate that the project was completed per the participation agreement and that you are completely satisfied.

Support and Warranty

We are here to help every step of the way. To check in on the status of your project or request equipment warranty support, please call the Small Business Direct Install Lighting Team anytime at:

845-632-6722

The Small Business Direct Install Lighting team is committed to 100% customer satisfaction. We will send you a satisfaction survey to collect information on your overall experience. We are always seeking to improve the program and your feedback is very important to us.

Thank you for your participation in the program and for your commitment to saving energy!

Participation Agreement

| | |
|-------------------------------|---|
| Business Name: | VILLAGE OF RHINEBECK |
| Billing Address: | 76 E Market st Rhinebeck NY 12572-1606 |
| Central Hudson Customer Name: | Village Of Rhinebeck |
| Facility Address: | 54 Astor DR-Sewage Plant, Rhinebeck, NY, 12572-0000 |
| Phone: 845-876-7015 | Fax: (845) 876-7015 |
| E-Mail Address: | Mayorbassett@villageofrhinebeckny.gov |
| Lime Energy Project Number: | CH24200.4 |

PARTICIPATING CUSTOMER

Signature:

Date:

Print Name:

Title:

This Participation Agreement constitutes a contract between the individual or entity listed below in the box labelled Participating Customer (the Participating Customer and Lime Energy Services Co. (the "Company"), Party and together the Parties By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Participation Agreement executed within 45 days.

The Participating Customer authorizes that the hours provided above are accurate for the establishment that this proposal was created for. A Third-Party Evaluator may contact the Participating Customer to verify the provided hours of operation. If it is found that the hours differ, it may impact the incentive given for the project by Central Hudson.

SUMMARY OF PROPOSAL PURCHASE PRICE

| | |
|---|------------|
| Final Purchase Price | \$5,787.90 |
| Project Incentive Central Hudson project incentive paid directly to Lime Energy. | \$1,581.42 |
| Customer Deposits | \$0.00 |
| Customer Balance | \$4,206.48 |

PAYMENT TERMS

| | |
|---------------------------|------------|
| Number of Months | |
| Monthly Payment Amount | \$3,760.36 |
| Discounted Customer Price | \$3,760.36 |

LIME ENERGY SERVICES CO.

Name: David Andrick

Title: Energy Service Representative

Address: 123 Rombout Ave Beacon, NY 12508

Telephone/Fax: (845)702-1284 / (845) 625-1532

Email: David.Andrick@Lime-Energy.com

The Participating Customer pays its cost contribution to Lime Energy Services Co. ("Company") by (check one):



Lump Sum Payment. Initial Payment of \$0.00 upon signing this Participation Agreement, with the remaining balance of \$3,760.36 paid upon completion of the Work. This remaining balance includes the 10.61% discount.



12 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twelve (12) monthly payments of \$350.54 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.



24 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twenty-four (24) monthly payments of \$175.27 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

CERTIFICATION STATEMENT Participating Customer certifies that the information provided in this Participation Agreement is true and accurate and that they are financially responsible for payment of the Central Hudson bill for the Central Hudson Customer Name and Facility Address referenced above. Participating Customer further certifies that the Measures described in this Participation Agreement have or will be installed in the Premises owned by the Participating Customer and the equipment installed will not be removed and resold. The Measures together with all proceeds of the purchase price (as defined in the Extended Payment Terms and Conditions) will be used for commercial and not for consumer household or family purposes. If the Participating Customer does not own the Premises, Participating Customer hereby represents and warrants that it has obtained all necessary consents and authorizations for the Work, including, without limitation, consent from the owner of the Premises. Participating Customer shall solely be liable for the Work done at the Premises, whether or not owned by Participating Customer, and the Company shall look solely to Participating Customer and not the owner of the Premises, for performance of Participating Customer's obligations hereunder. Participating Customer acknowledges that the rights in this Participation Agreement shall be binding upon Participating Customer's successors and permitted assigns. Participating Customer agrees to incorporate this Participation Agreement by reference in leases, sales contracts, or other similar documents relating to the end use and ownership of the Premises.



Central Hudson Small Business Direct Install Lighting Program

Energy Efficiency Proposal

Presented to:

VILLAGE OF RHINEBECK

Gary Bassett (Mayor)
Village Of Rhinebeck
76 E Market st

Rhinebeck, NY 12572-1606

845-876-3133

village.clerk@rhinebeck-ny.gov

Presented by:

David Andrick

Energy Service Representative
LIME ENERGY SERVICES CO.

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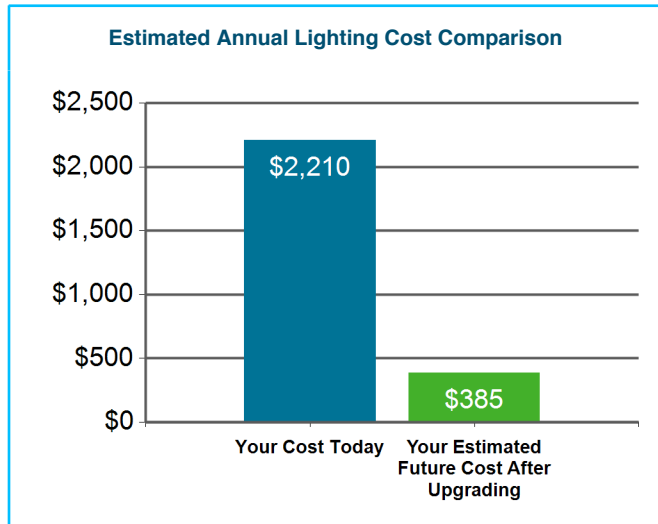
Accept this proposal today to join over **2,961** businesses that have already upgraded and started to save on their bottom line!

Summary

Your business could spend up to **\$1,824** less on energy per year if you take advantage of our energy efficiency upgrades with similar current conditions.

| VALUE ADDED BENEFITS | |
|----------------------|---|
| ✓ Reduce | Maintenance Costs |
| ✓ Enhance | Employee Productivity |
| ✓ Increase | Customer Comfort to Improve Sales |
| ✓ Improve | Workplace Safety and Reduce Potential Hazards |

| EST. INCOME EXPECTED FROM YOUR ENERGY EFFICIENCY INVESTMENT* | |
|--|-------------------|
| \$ Savings after 1 Month..... | \$151.99 |
| \$ Savings after 1 Year..... | \$1,823.82 |
| \$ Savings after 5 Years..... | \$9,119.10 |



| | |
|----------------------------------|---------------|
| Total Upgrade Cost | \$6,511.36 |
| Utility Incentive (44%) | \$2,866.00 |
| Your Cost (56%) | \$3,645.36 |
| Est. Annual Savings* | \$1,823.82/yr |
| Est. Investment Payback** | 24 Months |
| Est. 1st Yr Return on Investment | 50% |

*Estimated savings in dollars is based on a rate of \$0.140 per kWh applied to projected kWh savings amounts. See Scope of Work for a detailed breakdown of kWh energy savings.

** Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Payment Options

Option 1: Lump Sum Payment - Best Option!

| | |
|------------------------------------|------------|
| Est. Investment Payback * | 20 |
| Est. 1st year return on investment | 59% |
| Deposit (0%) | \$0.00 |
| Total Payment | \$3,258.72 |

10.61% discount of **\$386.64** if you pay upgrade in full after completion

*Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Option 2: Extended Payment - 12 Payments

| | |
|-----------------------------|--------------------|
| 12 Month Extended Payment * | \$303.78 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$3,645.36 |
| Monthly Cash Flow | (\$144.11) |

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$303.78** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Option 3: Extended Payment - 24 Payments

| | |
|----------------------------|--------------------|
| 24 Month Extended Payment* | \$151.89 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$3,645.36 |
| Monthly Cash Flow | \$7.78 |

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$151.89** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Scope of Work

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|---------------------|---|-----|--|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 1 | Floor 1: Basement | A 100w Incandescent Fixture | 1 | will be replaced with an 19w Dimming LED A-Lamp. | 1 | Watts: 81 Est. Hours: 2,868 kWh:232 |
| 2 | Floor 1: Basement | A 1x4, 1-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 4' T8 LED Lamp. | 1 | Watts: 18 Est. Hours: 2,868 kWh:52 |
| 3 | Floor 1: Basement | A 100w Incandescent Fixture | 4 | will be replaced with an 19w Dimming LED A-Lamp. | 4 | Watts: 324 Est. Hours: 2,868 kWh:928 |
| 4 | Floor 1: Exterior | A 100w Incandescent Fixture | 1 | will be replaced with an 19w Dimming LED A-Lamp. | 1 | Watts: 73 Est. Hours: 4,380 kWh:319 |
| 5 | Floor 1: Vault | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 1 | Watts: 33 Est. Hours: 3,129 kWh:103 |
| 6 | Floor 1: Vault | A 100w Incandescent Fixture | 1 | will be replaced with an 19w Dimming LED A-Lamp. | 1 | Watts: 81 Est. Hours: 3,129 kWh:253 |
| 7 | Floor 1: Foyer | A 65w Incandescent Fixture | 4 | will be replaced with a 12w BR40 Dimming LED Lamp. | 4 | Watts: 212 Est. Hours: 3,129 kWh:663 |
| 8 | Floor 1: Foyer | A 100w Incandescent Fixture | 1 | will be replaced with an 19w Dimming LED A-Lamp. | 1 | Watts: 81 Est. Hours: 521 kWh:42 |
| 9 | Floor 1: Short hall | A 2x2, 2-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 2' T8 LED Lamps. | 1 | Watts: 12 Est. Hours: 3,129 kWh:38 |
| 10 | Floor 1: Restrooms | A 1x2, 1-Lamp T12 Fluorescent Fixture | 2 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 2' T8 LED Lamp. | 2 | Watts: 36 Est. Hours: 2,086 kWh:75 |

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings by Line Item |
|--------------------------------|------------------------|---------------------------------------|-----|---|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | |
| 11 | Floor 2: Foyer | A 65w Incandescent Fixture | 5 | will be replaced with a 12w BR40 Dimming LED Lamp. | 5 | Watts: 265 Est. Hours: 3,129 kWh:828 |
| 12 | Floor 2: Foyer | A 65w Incandescent Fixture | 7 | will be replaced with a 9.5w BR30 Dimming LED Lamp. | 7 | Watts: 389 Est. Hours: 3,129 kWh:1,214 |
| 13 | Floor 2: Jan. Closet | A 100w Incandescent Fixture | 1 | will be replaced with an 19w Dimming LED A-Lamp. | 1 | Watts: 81 Est. Hours: 2,086 kWh:169 |
| 14 | Floor 2: Short hall | A 75w Incandescent Fixture | 1 | will be replaced with an 15w Dimming LED A-Lamp. | 1 | Watts: 60 Est. Hours: 3,129 kWh:188 |
| 15 | Floor 2: Case | A 1x4, 1-Lamp T12 Fluorescent Fixture | 6 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 4' T8 LED Lamp. | 6 | Watts: 258 Est. Hours: 3,129 kWh:806 |
| 16 | Floor 2: Side hall | A 65w Incandescent Fixture | 2 | will be replaced with a 9.5w BR30 Dimming LED Lamp. | 2 | Watts: 111 Est. Hours: 3,129 kWh:347 |
| 17 | Floor 1: Radio room | A Halogen Incandescent, (1) 35W lamp | 10 | will be replaced with a 6w MR16 LED Lamp. | 10 | Watts: 290 Est. Hours: 3,129 kWh:906 |
| 18 | Floor 1: FD short hall | A 75w Incandescent Fixture | 1 | will be replaced with an 15w Dimming LED A-Lamp. | 1 | Watts: 60 Est. Hours: 3,129 kWh:188 |
| 19 | Floor 1: Jan. Closet | A 65w Incandescent Fixture | 1 | will be replaced with a 12w BR40 Dimming LED Lamp. | 1 | Watts: 53 Est. Hours: 2,086 kWh:110 |
| 20 | Floor 1: Exterior | A 75w Incandescent Fixture | 2 | will be replaced with an 15w Dimming LED A-Lamp. | 2 | Watts: 108 Est. Hours: 4,380 kWh:473 |

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-------------------|-------------------------------------|-----|--|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 21 | Floor 1: Exterior | A 70w Metal Halide Fixture | 1 | will be replaced with a New LED 18W Flood | 1 | Watts: 70 Est. Hours: 4,380 kWh:304 |
| 22 | Floor 1: Exterior | A 400w High Pressure Sodium Fixture | 3 | will be replaced with a New LED 60W Wall Pack, 5000k, Carbon Bronze 120V Photocell | 3 | Watts: 1,094 Est. Hours: 4,380 kWh:4,790 |
| 22 | Floor 1: Exterior | Ref - Line Item 22 | 3 | Integrated Fixture Sensor - Photocell | 3 | Watts: 0 Est. Hours: 0 kWh:0 |
| 23 | Floor 1: Exterior | Lift Required for installation | 1 | Articulating Lift Rental 1 Day | 1 | Watts: 0 Est. Hours: 3,013 kWh:0 |
| 24 | Floor 1: Exterior | Lift Required for installation | 1 | Lift Delivery | 1 | Watts: 0 Est. Hours: 3,013 kWh:0 |

| | |
|---|-------------------|
| Total Purchase Price. | \$6,511.36 |
| Project Incentive Central Hudsons project incentive paid directly to Lime Energy. | \$2,866.00 |
| Customer Price Balance to be paid by Participating Customer directly to Company | \$3,645.36 |
| Annual Total Est. kW Savings * | 2.933 |
| Annual Total Est. kWh Savings ** | 13,027 |

* 1000 Watts = 1 kW

** Est kWh Savings = Est. kW Savings x Est. Hours of Operation.

The energy savings estimated in this proposal is not guaranteed. The lighting energy savings in this proposal are an estimate based upon the lighting hours of use in each location, which are obtained by the Energy Advisor based upon on-site observations and interviews with the Customer, as well as the wattage reduction between the existing and proposed measures outlined in the scope of work. Any changes in lighting hours of use, equipment, abnormal weather conditions, or other external factors can impact your energy consumption.

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1. Preparation

Once the participation agreement is complete, your project is setup and equipment is ordered. Based on the availability of the new equipment and the size of your project, orders typically arrive within 4-6 weeks.

2. Installation

Once the material arrives, your local installation contractor will call and schedule a convenient installation date. The day prior to your scheduled installation appointment, the installation contractor will contact you to confirm the appointment. On installation day, the contractor will review the scope of work and safety requirements with you, and proceed to perform the installation with as minimal an impact as possible to your operations.

3. Completion

Upon completion of the work, the Contractor will request a signed Project Completion Form to validate that the project was completed per the participation agreement and that you are completely satisfied.

Support and Warranty

We are here to help every step of the way. To check in on the status of your project or request equipment warranty support, please call the Small Business Direct Install Lighting Team anytime at:

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The Small Business Direct Install Lighting team is committed to 100% customer satisfaction. We will send you a satisfaction survey to collect information on your overall experience. We are always seeking to improve the program and your feedback is very important to us.

Thank you for your participation in the program and for your commitment to saving energy!

Participation Agreement

| | |
|-------------------------------|---|
| Business Name: | VILLAGE OF RHINEBECK |
| Billing Address: | 76 E Market st Rhinebeck NY 12572-1606 |
| Central Hudson Customer Name: | Village Of Rhinebeck |
| Facility Address: | 76 E Market st, Rhinebeck, NY, 12572-1606 |
| Phone: 845-876-3133 | Fax: (845) 876-3133 |
| E-Mail Address: | village.clerk@rhinebeck-ny.gov |
| Lime Energy Project Number: | CH24201.2 |

PARTICIPATING CUSTOMER

Signature:

Date:

Print Name:

Title:

This Participation Agreement constitutes a contract between the individual or entity listed below in the box labelled Participating Customer (the Participating Customer and Lime Energy Services Co. (the "Company"), Party and together the Parties By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Participation Agreement executed within 45 days.

The Participating Customer authorizes that the hours provided above are accurate for the establishment that this proposal was created for. A Third-Party Evaluator may contact the Participating Customer to verify the provided hours of operation. If it is found that the hours differ, it may impact the incentive given for the project by Central Hudson.

SUMMARY OF PROPOSAL PURCHASE PRICE

| | |
|---|------------|
| Final Purchase Price | \$6,511.36 |
| Project Incentive Central Hudson project incentive paid directly to Lime Energy. | \$2,866.00 |
| Customer Deposits | \$0.00 |
| Customer Balance | \$3,645.36 |

PAYMENT TERMS

| | |
|---------------------------|------------|
| Number of Months | |
| Monthly Payment Amount | \$3,258.72 |
| Discounted Customer Price | \$3,258.72 |

LIME ENERGY SERVICES CO.

Name: David Andrick

Title: Energy Service Representative

Address: 123 Rombout Ave Beacon, NY 12508

Telephone/Fax: (845)702-1284 / (845) 625-1532

Email: David.Andrick@Lime-Energy.com

The Participating Customer pays its cost contribution to Lime Energy Services Co. ("Company") by (check one):

Lump Sum Payment. Initial Payment of \$0.00 upon signing this Participation Agreement, with the remaining balance of \$3,258.72 paid upon completion of the Work. This remaining balance includes the 10.61% discount.

12 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twelve (12) monthly payments of \$303.78 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

24 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twenty-four (24) monthly payments of \$151.89 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

CERTIFICATION STATEMENT Participating Customer certifies that the information provided in this Participation Agreement is true and accurate and that they are financially responsible for payment of the Central Hudson bill for the Central Hudson Customer Name and Facility Address referenced above. Participating Customer further certifies that the Measures described in this Participation Agreement have or will be installed in the Premises owned by the Participating Customer and the equipment installed will not be removed and resold. The Measures together with all proceeds of the purchase price (as defined in the Extended Payment Terms and Conditions) will be used for commercial and not for consumer household or family purposes. If the Participating Customer does not own the Premises, Participating Customer hereby represents and warrants that it has obtained all necessary consents and authorizations for the Work, including, without limitation, consent from the owner of the Premises. Participating Customer shall solely be liable for the Work done at the Premises, whether or not owned by Participating Customer, and the Company shall look solely to Participating Customer and not the owner of the Premises, for performance of Participating Customer's obligations hereunder. Participating Customer acknowledges that the rights in this Participation Agreement shall be binding upon Participating Customer's successors and permitted assigns. Participating Customer agrees to incorporate this Participation Agreement by reference in leases, sales contracts, or other similar documents relating to the end use and ownership of the Premises.



Central Hudson Small Business Direct Install Lighting Program

Energy Efficiency Proposal

Presented to:

VILLAGE OF RHINEBECK

Gary Bassett (Mayor)
Village Of Rhinebeck
76 Slate Dock Road

Rhinebeck, NY 12572-2000
845-876-7331

Mayor@villageofrhinebeckny.gov

Presented by:

David Andrick

Energy Service Representative
LIME ENERGY SERVICES CO.

123 Rombout Ave
Beacon, NY 12508
845-702-1284

David.Andrick@Lime-Energy.com



Contents:

- 2 Summary
- 3 Measure Overview
- 4 Delivery Plan
- 6 Delivery Plan
- 7 Participation Agreement
- 10 Payment Information

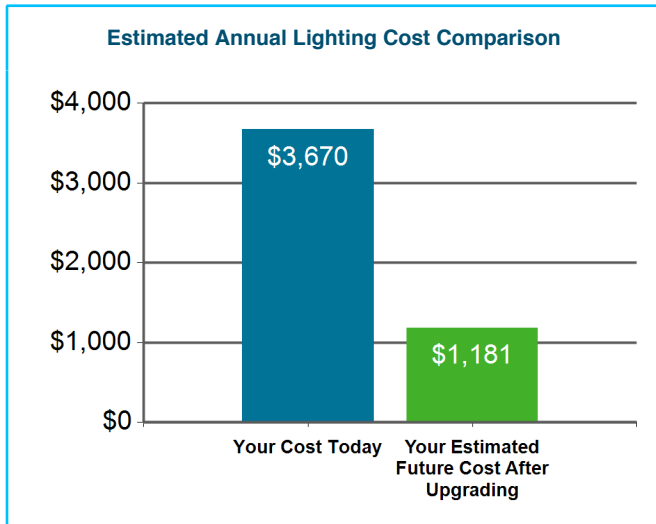
Accept this proposal today to join over
3,077 businesses that have already
upgraded and started to save on their
bottom line!

Summary

Your business could spend up to **\$2,489** less on energy per year if you take advantage of our energy efficiency upgrades with similar current conditions.

| VALUE ADDED BENEFITS | |
|----------------------|---|
| ✓ Reduce | Maintenance Costs |
| ✓ Enhance | Employee Productivity |
| ✓ Increase | Customer Comfort to Improve Sales |
| ✓ Improve | Workplace Safety and Reduce Potential Hazards |

| EST. INCOME EXPECTED FROM YOUR ENERGY EFFICIENCY INVESTMENT* | |
|--|--------------------|
| \$ Savings after 1 Month..... | \$207.38 |
| \$ Savings after 1 Year..... | \$2,488.55 |
| \$ Savings after 5 Years..... | \$12,442.75 |



| | |
|----------------------------------|---------------|
| Total Upgrade Cost | \$20,461.46 |
| Utility Incentive (19%) | \$3,910.58 |
| Your Cost (81%) | \$16,550.88 |
| Est. Annual Savings* | \$2,488.55/yr |
| Est. 1st Yr Return on Investment | 15% |

*Estimated savings in dollars is based on a rate of \$0.140 per kWh applied to projected kWh savings amounts. See Scope of Work for a detailed breakdown of kWh energy savings.

Payment Options

Option 1: Lump Sum Payment - Best Option!

| | |
|------------------------------------|-------------|
| Est. 1st year return on investment | 27% |
| Deposit (0%) | \$0.00 |
| Total Payment | \$14,795.23 |

10.61% discount of **\$1,755.65** if you pay upgrade in full after completion

Option 2: Extended Payment - 12 Payments

| | |
|-----------------------------|----------------------|
| 12 Month Extended Payment * | \$1,379.24 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$16,550.88 |
| Monthly Cash Flow | (\$1,043.82) |

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$1,379.24** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Option 3: Extended Payment - 24 Payments

| | |
|----------------------------|--------------------|
| 24 Month Extended Payment* | \$689.62 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$16,550.88 |
| Monthly Cash Flow | (\$354.20) |

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$689.62** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Scope of Work

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-----------------------------------|---|-----|---|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 1 | Floor 1: Garage | A 120w Incandescent Fixture | 2 | will be replaced with a Dimmable 13w Par38 LED Lamp. | 2 | Watts: 193 Est. Hours: 4,380 kWh:844 |
| 2 | Floor 1: Garage | A 100w Incandescent Fixture | 2 | will be replaced with an 19w Dimming LED A-Lamp. | 2 | Watts: 146 Est. Hours: 4,380 kWh:639 |
| 3 | Floor 1: Main bldg. exterior | A 120w Incandescent Fixture | 1 | will be replaced with a Dimmable 13w Par38 LED Lamp. | 1 | Watts: 96 Est. Hours: 4,380 kWh:422 |
| 4 | Floor 1: Main bldg. exterior | A 175w Metal Halide Fixture | 3 | will be replaced with a New LED 40W Wall Pack, 5000k, Carbon Bronze, 120V Photocell | 3 | Watts: 473 Est. Hours: 4,380 kWh:2,070 |
| 4 | Floor 1: Main bldg. exterior | Ref - Line Item 4 | 3 | Integrated Fixture Sensor - Photocell | 3 | Watts: 0 Est. Hours: 0 kWh:0 |
| 5 | Floor 1: Main bldg. exterior | A 100w Incandescent Fixture | 5 | will be replaced with an 19w Dimming LED A-Lamp. | 5 | Watts: 364 Est. Hours: 4,380 kWh:1,597 |
| 6 | Floor 1: Open interior tank areas | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 13 | New 4FT VAPORTITE LED, 4,260 LUMEN | 13 | Watts: 155 Est. Hours: 4,693 kWh:726 |
| 7 | Floor 1: Storage rm | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | New 4FT VAPORTITE LED, 4,260 LUMEN | 2 | Watts: 24 Est. Hours: 4,693 kWh:112 |
| 8 | Floor 1: Open interior tank areas | A 1x8, 2-Lamp T12 Fluorescent Fixture | 30 | will be Retrofit with a 4-Lamp Electronic Low Power Ballast, (1) 1x8 Pan Retrofit Kit, and (4) 4' T8 LED Lamps. | 30 | Watts: 1,947 Est. Hours: 4,693 kWh:9,138 |
| 9 | Floor 1: Open interior tank areas | A 1x4, 1-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 4' T8 LED Lamp. | 1 | Watts: 9 Est. Hours: 4,693 kWh:46 |

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-----------------------|---|-----|--|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 10 | Floor 1: Office areas | A 1x8, 2-Lamp T8 NP Fluorescent Fixture | 6 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 6 | Watts: 107 Est. Hours: 4,693 kWh:503 |
| 11 | Floor 1: Restrm | A 75w Incandescent Fixture | 1 | will be replaced with an 15w Dimming LED A-Lamp. | 1 | Watts: 33 Est. Hours: 1,043 kWh:34 |
| 12 | Floor 1: Shop areas | A 1x8, 2-Lamp T8 NP Fluorescent Fixture | 7 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 7 | Watts: 125 Est. Hours: 4,693 kWh:586 |
| 13 | Floor 1: Shop areas | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 1 | Watts: 17 Est. Hours: 4,693 kWh:84 |
| 14 | Floor 1: Hvac room | A 1x8, 2-Lamp T8 NP Fluorescent Fixture | 3 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 3 | Watts: 53 Est. Hours: 1,043 kWh:56 |
| 15 | Floor 1: Basement | A 1x8, 2-Lamp T8 NP Fluorescent Fixture | 11 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 11 | Watts: 196 Est. Hours: 4,693 kWh:921 |

| | |
|---|--------------------|
| Total Purchase Price. | \$20,461.46 |
| Project Incentive Central Hudsons project incentive paid directly to Lime Energy. | \$3,910.58 |
| Customer Price Balance to be paid by Participating Customer directly to Company | \$16,550.88 |
| Annual Total Est. kW Savings * | 5.918 |
| Annual Total Est. kWh Savings ** | 17,775 |

* 1000 Watts = 1 kW

** Est kWh Savings = Est. kW Savings x Est. Hours of Operation.

The energy savings estimated in this proposal is not guaranteed. The lighting energy savings in this proposal are an estimate based upon the lighting hours of use in each location, which are obtained by the Energy Advisor based upon on-site observations and interviews with the Customer, as well as the wattage reduction between the existing and proposed measures outlined in the scope of work. Any changes in lighting hours of use, equipment, abnormal weather conditions, or other external factors can impact your energy consumption.

Delivery Plan

Your Energy Savings - Simplified

By participating in this program your business has the opportunity to save energy and improve your bottom line. The Small Business Direct Install Lighting demonstrates Central Hudson's commitment to affordable and broad reaching solutions that simplify energy efficiency decisions for all customers. Our team's goal is to ensure the process of saving energy is as easy as 1-2-3.

1. Preparation

Once the participation agreement is complete, your project is setup and equipment is ordered. Based on the availability of the new equipment and the size of your project, orders typically arrive within 4-6 weeks.

2. Installation

Once the material arrives, your local installation contractor will call and schedule a convenient installation date. The day prior to your scheduled installation appointment, the installation contractor will contact you to confirm the appointment. On installation day, the contractor will review the scope of work and safety requirements with you, and proceed to perform the installation with as minimal an impact as possible to your operations.

3. Completion

Upon completion of the work, the Contractor will request a signed Project Completion Form to validate that the project was completed per the participation agreement and that you are completely satisfied.

Support and Warranty

We are here to help every step of the way. To check in on the status of your project or request equipment warranty support, please call the Small Business Direct Install Lighting Team anytime at:

845-632-6722

The Small Business Direct Install Lighting team is committed to 100% customer satisfaction. We will send you a satisfaction survey to collect information on your overall experience. We are always seeking to improve the program and your feedback is very important to us.

Thank you for your participation in the program and for your commitment to saving energy!

Participation Agreement

| | |
|-------------------------------|---|
| Business Name: | VILLAGE OF RHINEBECK |
| Billing Address: | 76 E Market st Rhinebeck NY 12572-1606 |
| Central Hudson Customer Name: | Village Of Rhinebeck |
| Facility Address: | 76 Slate Dock Road, Rhinebeck, NY, 12572-2000 |
| Phone: 845-876-7331 | Fax: |
| E-Mail Address: | Mayor@villageofrhinebeckny.gov |
| Lime Energy Project Number: | CH24200.3 |

PARTICIPATING CUSTOMER

Signature:

Date:

Print Name:

Title:

This Participation Agreement constitutes a contract between the individual or entity listed below in the box labelled Participating Customer (the Participating Customer and Lime Energy Services Co. (the "Company"), Party and together the Parties By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Participation Agreement executed within 45 days.

The Participating Customer authorizes that the hours provided above are accurate for the establishment that this proposal was created for. A Third-Party Evaluator may contact the Participating Customer to verify the provided hours of operation. If it is found that the hours differ, it may impact the incentive given for the project by Central Hudson.

SUMMARY OF PROPOSAL PURCHASE PRICE

| | |
|---|-------------|
| Final Purchase Price | \$20,461.46 |
| Project Incentive Central Hudson project incentive paid directly to Lime Energy. | \$3,910.58 |
| Customer Deposits | \$0.00 |
| Customer Balance | \$16,550.88 |

PAYMENT TERMS

| | |
|---------------------------|-------------|
| Number of Months | |
| Monthly Payment Amount | \$14,795.23 |
| Discounted Customer Price | \$14,795.23 |

LIME ENERGY SERVICES CO.

Name: David Andrick

Title: Energy Service Representative

Address: 123 Rombout Ave Beacon, NY 12508

Telephone/Fax: (845)702-1284 / (845) 625-1532

Email: David.Andrick@Lime-Energy.com

The Participating Customer pays its cost contribution to Lime Energy Services Co. ("Company") by (check one):



Lump Sum Payment. Initial Payment of \$0.00 upon signing this Participation Agreement, with the remaining balance of \$14,795.23 paid upon completion of the Work. This remaining balance includes the 10.61% discount.



12 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twelve (12) monthly payments of \$1,379.24 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.



24 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twenty-four (24) monthly payments of \$689.62 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

CERTIFICATION STATEMENT Participating Customer certifies that the information provided in this Participation Agreement is true and accurate and that they are financially responsible for payment of the Central Hudson bill for the Central Hudson Customer Name and Facility Address referenced above. Participating Customer further certifies that the Measures described in this Participation Agreement have or will be installed in the Premises owned by the Participating Customer and the equipment installed will not be removed and resold. The Measures together with all proceeds of the purchase price (as defined in the Extended Payment Terms and Conditions) will be used for commercial and not for consumer household or family purposes. If the Participating Customer does not own the Premises, Participating Customer hereby represents and warrants that it has obtained all necessary consents and authorizations for the Work, including, without limitation, consent from the owner of the Premises. Participating Customer shall solely be liable for the Work done at the Premises, whether or not owned by Participating Customer, and the Company shall look solely to Participating Customer and not the owner of the Premises, for performance of Participating Customer's obligations hereunder. Participating Customer acknowledges that the rights in this Participation Agreement shall be binding upon Participating Customer's successors and permitted assigns. Participating Customer agrees to incorporate this Participation Agreement by reference in leases, sales contracts, or other similar documents relating to the end use and ownership of the Premises.



Central Hudson Small Business Direct Install Lighting Program

Energy Efficiency Proposal

Presented to:

VILLAGE OF RHINEBECK

Gary Bassett (Mayor)
Village Of Rhinebeck
282 Rt 308 Garage

Rhinebeck, NY 12572-9502
845-876-7015

village.clerk@rhinebeck-ny.gov

Presented by:

David Andrick

Energy Service Representative
LIME ENERGY SERVICES CO.

123 Rombout Ave
Beacon, NY 12508
845-702-1284

David.Andrick@Lime-Energy.com



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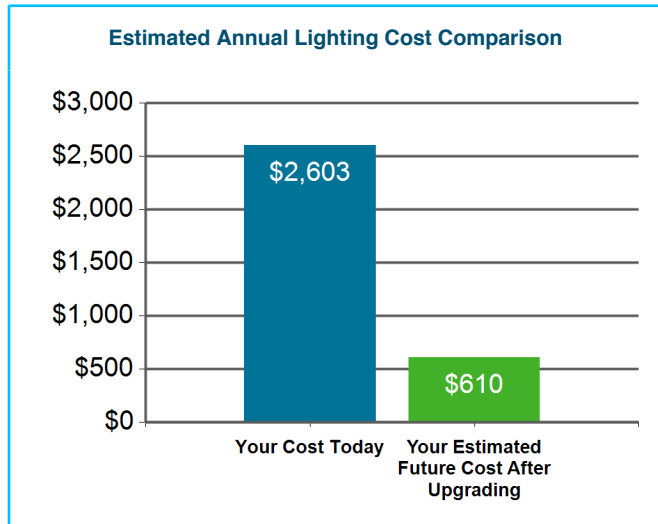
Accept this proposal today to join over
2,881 businesses that have already
upgraded and started to save on their
bottom line!

Summary

Your business could spend up to **\$1,994** less on energy per year if you take advantage of our energy efficiency upgrades with similar current conditions.

| VALUE ADDED BENEFITS | |
|----------------------|---|
| ✓ Reduce | Maintenance Costs |
| ✓ Enhance | Employee Productivity |
| ✓ Increase | Customer Comfort to Improve Sales |
| ✓ Improve | Workplace Safety and Reduce Potential Hazards |

| EST. INCOME EXPECTED FROM YOUR ENERGY EFFICIENCY INVESTMENT* | |
|--|-------------------|
| \$ Savings after 1 Month..... | \$166.14 |
| \$ Savings after 1 Year..... | \$1,993.63 |
| \$ Savings after 5 Years..... | \$9,968.15 |



| | |
|----------------------------------|---------------|
| Total Upgrade Cost | \$8,701.32 |
| Utility Incentive (36%) | \$3,132.84 |
| Your Cost (64%) | \$5,568.48 |
| Est. Annual Savings* | \$1,993.63/yr |
| Est. Investment Payback** | 34 Months |
| Est. 1st Yr Return on Investment | 36% |

*Estimated savings in dollars is based on a rate of \$0.140 per kWh applied to projected kWh savings amounts. See Scope of Work for a detailed breakdown of kWh energy savings.

** Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Payment Options

Option 1: Lump Sum Payment - Best Option!

| | |
|------------------------------------|------------|
| Est. Investment Payback * | 27 |
| Est. 1st year return on investment | 44% |
| Deposit (0%) | \$0.00 |
| Total Payment | \$4,977.85 |

10.61% discount of **\$590.63** if you pay upgrade in full after completion

*Estimated Investment Payback is the amount of time it is expected to take to recover the project's investment through energy savings, dividing initial installed cost by the annual energy cost savings.

Option 2: Extended Payment - 12 Payments

| | |
|-----------------------------|--------------------|
| 12 Month Extended Payment * | \$464.04 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$5,568.48 |
| Monthly Cash Flow | (\$279.46) |

* **12 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twelve (12) monthly payments of \$464.04** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Option 3: Extended Payment - 24 Payments

| | |
|----------------------------|--------------------|
| 24 Month Extended Payment* | \$232.02 per month |
| Deposit (0%) | \$0.00 |
| Total Payment | \$5,568.48 |
| Monthly Cash Flow | (\$47.44) |

* **24 Payments.** Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in **twenty-four (24) monthly payments of \$232.02** per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

Scope of Work

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|-----------------------|---|-----|--|-----|--|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 1 | Floor 1: Exterior | A 120w Incandescent Fixture | 18 | will be replaced with a Dimmable 13w Par38 LED Lamp. | 18 | Watts: 1,733 Est. Hours: 4,380 kWh:7,592 |
| 2 | Floor 1: Exterior | A 75w Incandescent Fixture | 1 | will be replaced with an 15w Dimming LED A-Lamp. | 1 | Watts: 54 Est. Hours: 4,380 kWh:237 |
| 3 | Floor 1: Exterior | A 175w Metal Halide Fixture | 1 | will be replaced with a new 50 watt LED Barn Light | 1 | Watts: 149 Est. Hours: 4,380 kWh:650 |
| 4 | Floor 1: Exterior | A 175w Metal Halide Fixture | 1 | will be replaced with a new 50 watt LED Barn Light | 1 | Watts: 149 Est. Hours: 4,380 kWh:650 |
| 5 | Floor 1: Ofc | A 2x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 2 | Watts: 59 Est. Hours: 2,607 kWh:155 |
| 6 | Floor 1: Shop | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 7 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 7 | Watts: 208 Est. Hours: 2,607 kWh:542 |
| 7 | Floor 1: Shop | A 1x4, 1-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 4' T8 LED Lamp. | 1 | Watts: 16 Est. Hours: 2,607 kWh:42 |
| 8 | Floor 1: Shop | A 1x8, 4-Lamp T8 NP Fluorescent Fixture | 12 | will be Retrofit with a 4-Lamp Electronic Low Power Ballast and (4) 4' T8 LED Lamps. | 12 | Watts: 702 Est. Hours: 2,607 kWh:1,830 |
| 9 | Floor 1: Shop | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 2 | Watts: 59 Est. Hours: 2,607 kWh:155 |
| 10 | Floor 1: Storage bays | A 120w Incandescent Fixture | 6 | will be replaced with a Dimmable 13w Par38 LED Lamp. | 6 | Watts: 578 Est. Hours: 2,607 kWh:1,506 |

| Building: VILLAGE OF RHINEBECK | | Existing Fixture | | Proposed Fixture | | Est. Energy Savings |
|--------------------------------|--------------------------|---|-----|--|-----|---|
| Line | Location | Existing Type | Qty | Proposed Type | Qty | by Line Item |
| 11 | Floor 1: Shop | A 1x4, 2-Lamp T12 Fluorescent Fixture | 1 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 1 | Watts: 61 Est. Hours: 2,607 kWh:157 |
| 12 | Floor 1: Shop | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 1 | Watts: 30 Est. Hours: 2,607 kWh:77 |
| 13 | Floor 1: Storage bays | A 1x8, 4-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 4-Lamp Electronic Low Power Ballast and (4) 4' T8 LED Lamps. | 1 | Watts: 58 Est. Hours: 2,607 kWh:153 |
| 14 | Floor 1: Breakrm | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 2 | Watts: 59 Est. Hours: 2,607 kWh:155 |
| 15 | Floor 1: Restrm | A 75w Incandescent Fixture | 1 | will be replaced with an 15w Dimming LED A-Lamp. | 1 | Watts: 54 Est. Hours: 2,607 kWh:141 |
| 16 | Floor 1: Side entry hall | A 1x4, 2-Lamp T8 NP Fluorescent Fixture | 2 | will be Retrofit with a 2-Lamp Electronic Low Power Ballast and (2) 4' T8 LED Lamps. | 2 | Watts: 59 Est. Hours: 2,607 kWh:155 |
| 17 | Floor 1: Shed | A 1x4, 1-Lamp T8 NP Fluorescent Fixture | 1 | will be Retrofit with a 1-Lamp Electronic Low Power Ballast and (1) 4' T8 LED Lamp. | 1 | Watts: 16 Est. Hours: 2,607 kWh:42 |
| 18 | Floor 1: Restrm | Lift Required for installation | 1 | Articulating Lift Rental 1 Day | 1 | Watts: 0 Est. Hours: 2,613 kWh:0 |
| 19 | Floor 1: Restrm | Lift Required for installation | 1 | Lift Delivery | 1 | Watts: 0 Est. Hours: 2,613 kWh:0 |

| | |
|---|-------------------|
| Total Purchase Price. | \$8,701.32 |
| Project Incentive Central Hudsons project incentive paid directly to Lime Energy. | \$3,132.84 |
| Customer Price Balance to be paid by Participating Customer directly to Company | \$5,568.48 |
| Annual Total Est. kW Savings * | 2.178 |
| Annual Total Est. kWh Savings ** | 14,240 |

* 1000 Watts = 1 kW

** Est kWh Savings = Est. kW Savings x Est. Hours of Operation.

The energy savings estimated in this proposal is not guaranteed. The lighting energy savings in this proposal are an estimate based upon the lighting hours of use in each location, which are obtained by the Energy Advisor based upon on-site observations and interviews with the Customer, as well as the wattage reduction between the existing and proposed measures outlined in the scope of work. Any changes in lighting hours of use, equipment, abnormal weather conditions, or other external factors can impact your energy consumption.

Delivery Plan

Your Energy Savings - Simplified

By participating in this program your business has the opportunity to save energy and improve your bottom line. The Small Business Direct Install Lighting demonstrates Central Hudson's commitment to affordable and broad reaching solutions that simplify energy efficiency decisions for all customers. Our team's goal is to ensure the process of saving energy is as easy as 1-2-3.

1. Preparation

Once the participation agreement is complete, your project is setup and equipment is ordered. Based on the availability of the new equipment and the size of your project, orders typically arrive within 4-6 weeks.

2. Installation

Once the material arrives, your local installation contractor will call and schedule a convenient installation date. The day prior to your scheduled installation appointment, the installation contractor will contact you to confirm the appointment. On installation day, the contractor will review the scope of work and safety requirements with you, and proceed to perform the installation with as minimal an impact as possible to your operations.

3. Completion

Upon completion of the work, the Contractor will request a signed Project Completion Form to validate that the project was completed per the participation agreement and that you are completely satisfied.

Support and Warranty

We are here to help every step of the way. To check in on the status of your project or request equipment warranty support, please call the Small Business Direct Install Lighting Team anytime at:

845-632-6722

The Small Business Direct Install Lighting team is committed to 100% customer satisfaction. We will send you a satisfaction survey to collect information on your overall experience. We are always seeking to improve the program and your feedback is very important to us.

Thank you for your participation in the program and for your commitment to saving energy!

Participation Agreement

| | |
|-------------------------------|--|
| Business Name: | VILLAGE OF RHINEBECK |
| Billing Address: | 76 E Market st Rhinebeck NY 12572-1606 |
| Central Hudson Customer Name: | Village Of Rhinebeck |
| Facility Address: | 282 Rt 308 Garage, Rhinebeck, NY, 12572-9502 |
| Phone: 845-876-7015 | Fax: (000) 000-0000 |
| E-Mail Address: | village.clerk@rhinebeck-ny.gov |
| Lime Energy Project Number: | CH24200.6 |

PARTICIPATING CUSTOMER

Signature:

Date:

Print Name:

Title:

This Participation Agreement constitutes a contract between the individual or entity listed below in the box labelled Participating Customer (the Participating Customer and Lime Energy Services Co. (the "Company"), Party and together the Parties By signing below, the Participating Customer agrees to the applicability of the terms and conditions set forth herein. An updated energy assessment may be required if the proposed scope of work is not accepted and this Participation Agreement executed within 45 days.

The Participating Customer authorizes that the hours provided above are accurate for the establishment that this proposal was created for. A Third-Party Evaluator may contact the Participating Customer to verify the provided hours of operation. If it is found that the hours differ, it may impact the incentive given for the project by Central Hudson.

SUMMARY OF PROPOSAL PURCHASE PRICE

| | |
|---|------------|
| Final Purchase Price | \$8,701.32 |
| Project Incentive Central Hudson project incentive paid directly to Lime Energy. | \$3,132.84 |
| Customer Deposits | \$0.00 |
| Customer Balance | \$5,568.48 |

PAYMENT TERMS

| | |
|---------------------------|------------|
| Number of Months | |
| Monthly Payment Amount | \$4,977.85 |
| Discounted Customer Price | \$4,977.85 |

LIME ENERGY SERVICES CO.

Name: David Andrick

Title: Energy Service Representative

Address: 123 Rombout Ave Beacon, NY 12508

Telephone/Fax: (845)702-1284 / (845) 625-1532

Email: David.Andrick@Lime-Energy.com

The Participating Customer pays its cost contribution to Lime Energy Services Co. ("Company") by (check one):



Lump Sum Payment. Initial Payment of \$0.00 upon signing this Participation Agreement, with the remaining balance of \$4,977.85 paid upon completion of the Work. This remaining balance includes the 10.61% discount.



12 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twelve (12) monthly payments of \$464.04 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.



24 Payments. Customer Deposit of \$0.00 upon signing this Participation Agreement, with the remaining balance payable in twenty-four (24) monthly payments of \$232.02 per month beginning 30 days after completion of the Work, subject to the terms and conditions of the Participation Agreement referenced in Section 4b hereof.

CERTIFICATION STATEMENT Participating Customer certifies that the information provided in this Participation Agreement is true and accurate and that they are financially responsible for payment of the Central Hudson bill for the Central Hudson Customer Name and Facility Address referenced above. Participating Customer further certifies that the Measures described in this Participation Agreement have or will be installed in the Premises owned by the Participating Customer and the equipment installed will not be removed and resold. The Measures together with all proceeds of the purchase price (as defined in the Extended Payment Terms and Conditions) will be used for commercial and not for consumer household or family purposes. If the Participating Customer does not own the Premises, Participating Customer hereby represents and warrants that it has obtained all necessary consents and authorizations for the Work, including, without limitation, consent from the owner of the Premises. Participating Customer shall solely be liable for the Work done at the Premises, whether or not owned by Participating Customer, and the Company shall look solely to Participating Customer and not the owner of the Premises, for performance of Participating Customer's obligations hereunder. Participating Customer acknowledges that the rights in this Participation Agreement shall be binding upon Participating Customer's successors and permitted assigns. Participating Customer agrees to incorporate this Participation Agreement by reference in leases, sales contracts, or other similar documents relating to the end use and ownership of the Premises.